### Contact

+91-09867219955 (Home) mayur@shipeasy.in

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### Top Skills

Emerging Trends Technology Leadership Strategy Execution

### Languages

English (Native or Bilingual) Hindi (Native or Bilingual) Gujarati (Elementary) Marathi (Elementary)

### Publications

Quality Improvement using the Quality Circle theory

# Mayur Aggarwal

Product Developer, Organiser and Team Builder Mumbai, Maharashtra, India

# Summary

building intelligence layer on information systems to create value in decision making

have worked extensively on digitizing offline Logistics processes and creating profitable products enabling Supply Chain

Specialties: Efficiency Engineering, Process Engineering, Performance Measurement and Improvement, Marketing, Industrial Sourcing

# Experience

GTROPY Vice President of Product Development June 2024 - Present (1 year 1 month) Mumbai, Maharashtra, India

Vice President

future logic Director October 2022 - January 2024 (1 year 4 months) Mumbai, Maharashtra, India

I understand data and solve Supply Chain bottlenecks and issues. we are a core Business Intelligence company with focus on data

Freight Tiger Director Solution Design November 2021 - August 2022 (10 months) Mumbai, Maharashtra, India

Director of Solution design for Logisitics Tech suite of products at Freight Tiger. Implementing freight saving technology for Cement and Steel cos. Focussed on improving technology deployment, service quality and boost visibility for consignors

#### ShipEasy

7 years 11 months

Founder January 2014 - November 2021 (7 years 11 months) Mumbai Area, India

We are currently building a logistics marketplace that allows consumers and businesses to post their shipments and our verified service providers to bid to win their shipment

We currently cater Mumbai, Pune, NCR and Hyderabad market.

Chief Executive Officer November 2018 - October 2021 (3 years) Mumbai Area, India

We provide Transporters of today, to become the Logistics Service Providers of tomorrow with easy to use CRM and world class Control Tower. You can setup an entire Logistics co within 2 weeks with our Saas solution

Transporters are traditionally low tech and unorganised in their business processes and customer relations management. We solve it by giving BI driver CRM and a benchmarked Standard Operating Processes in an ERP over cloud.

### CreditMate Business Development Consultant June 2019 - October 2019 (5 months) Mumbai Metropolitan Region

In charge of developing clients for the AI drive collections platform & commercialize new products Registered growth of Sales by 4.3x in the period along with vendor cost reductions of 23%

Mechatronix Technology Solutions Co Founder & Consultant February 2012 - August 2014 (2 years 7 months) Andheri, Mumbai

Mechatronix Technology Solutions provides: Process Consulting: 1. Performance Measurement

- 2. Knowledge Management
- 3. Change and Project Management
- 4. Branding and Marketing Solutions

#### **RFID Solutions:**

- 1. Access Control Systems
- 2. Smart Video CCTV Systems
- 3. Customized Inventory Protection Systems

#### Industrial Sourcing:

- 1. Hard to find Industrial Products
- 2. Systems integration of various Technologies
- 3. Import and Export Indenting

Nickunj Group Manager - Special Projects December 2009 - December 2011 (2 years 1 month) Marine Lines, Mumbai

Planning and implementation of ISO 2008 on the lines of smooth transfer ability into the future ERP.

Initiated the Corporate Branding exercise to infuse a sense of Trust of Nickunj Group into the different Business Units

Research and development for products and technology that are hard to resource within India.

Business development by partnering with an emerging global player Envision Tec for the Indian market

Recruitment, Training and Marketing for the Envision Tec Product line at Nickunj Group

Development and up gradation of the graphite machine shop with the planning and implementation of the CNC shop.

Planning, implementation and business development of the technical support and service centre for its Machine Tool and Jewellery Divisions

Plan and shortlist personnel for various External Training Programs

Nestwell Technologies Business Development Manager December 2007 - June 2008 (7 months)

Sales and Development of Tracking products. Design and Develop Industrial RFID solutions Design of SmartTrack for students in an Educational Institutions.

Godrej Industries Limited Graduate Engineering Trainee July 2007 - December 2007 (6 months)

• Graduate Engineering Trainee, Selected Best New Recruit of the year 2007 Godrej and Boyce Mnfg. Co. Ltd, Import- Procurement Dept.

# Procurement of Furniture and Interior Design components from Malaysia and China.

# Lead negotiations and selection of Paint Booth Curing Oven.

# Participated in training sessions for Quality Management, Planning and Organization, Enterprise Resource Planning- BaAN.

Mahindra & Mahindra

Graduate Trainee November 2006 - April 2007 (6 months)

Undergrad Internship,(Received 190/200, highest grade in class) Nov-06
Apr07

Mahindra & amp; Mahindra Auto Sector-Foundry Production Unit. Part of the Cross Functional team in the Foundry Production Unit. # Implemented PDCA and Kaizen Methodology to reduce rejection in MDI 3200cc Crank Case and MDI Turbo Cylinder Head which eventually fell by 56%.

# Improved the process resulting in reduction in fatigue caused at Final Inspection work station. Resulted in increased production from 130 castings inspected/day to 150 inspected/day. Cycle Time reduction from 208 seconds to 180 seconds.

# Established Low Cost Automated apparatus to perform the Poking operation on the sand hopper, this resulted in the removal on 2 unskilled contract workers.

# Education

Virginia Tech

Master's, Industrial Engineering · (2008 - 2009)

Michelin - IAN Incubation Program Farm 2 Market Logistics · (2014 - 2015)

Startup Leadership Program - Mumbai Organizational Leadership · (2014 - 2015)

Fr Conceicao Rodrigues College of Engineering Band Stand Bandra (West) Mumbai 400 050 Bachelors, Production Engineering · (2003 - 2007)

R.D. & S.H. National College HSC, Science · (2001 - 2003)